

**BP-Ent section, BSNL Corporate Office,
7th Floor, Bharat Sanchar Bhawan,
Janpath, New Delhi 110001**



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No: 120-11/2011-BP-Ent

Dated : 16th June, 2014

To

1. All CGMs BSNL Circles/ Districts/ NTR/ ITPC Pune;
2. All GM(Enterprise) Circle/GM(EB-City)

Sub:- Circle-wise IDC sales target for financial year 2014-15 - regarding

BSNL is providing IDC (Internet data Centers) services through Data Centers established in association with M/s Dimension Data on revenue sharing basis. The sales of IDC services are handled by Enterprise Business Unit. The Competent Authority has approved following sales targets for IDC services for the year 2014-15.

2. The circle-wise target distribution is given below.

S.No	BSNL Circle	Gold / Platinum	Target (Crores)
1	NCR I	Platinum	20
2	NCR II	Platinum	20
3	Mumbai	Platinum	20
4	Ahmedabad	Platinum	8
5	Bangalore	Platinum	4
6	Chennai	Platinum	4
7	Kolkata	Platinum	3
8	Hyderabad	Platinum	3
9	Pune	Platinum	3
10	A & N	Gold	1
11	Andhra Pradesh	Gold	4
12	Assam	Gold	1
13	Bihar	Gold	2
14	Chhattisgarh	Gold	3
15	Gujarat	Gold	4
16	Haryana	Gold	3
17	Himachal Pradesh	Gold	1

S.No	BSNL Circle	Gold / Platinum	Target (Crores)
18	J&K	Gold	1
19	Jharkhand	Gold	3
20	Karnataka	Gold	4
21	Kerala	Gold	1
22	M.P.	Gold	3
23	Maharashtra	Gold	3
24	NEI	Gold	1
25	NEII	Gold	1
26	Orrisa	Gold	3
27	Punjab	Gold	3
28	Rajasthan	Gold	3
29	Tamil Nadu	Gold	4
30	UP East	Gold	2
31	UP West	Gold	2
32	Uttaranchal	Gold	2
33	West Bengal	Gold	1
	TOTAL		141


(Satish Chander)

Assistant General Manager (BP-Ent)

Copy to

1. PS to CMD BSNL/ All Directors BSNL Board;
2. Sr GM (EB-I)/ GM(EB-II)/ Sr GM (CIT)/PGM (F-ENT)/PGM (NWP-BB)/ GM (CA) BSNL Co;
3. OL Section for providing Hindi version;